Session 5: Wagonload – Thriving in North America, surviving in Europe?

2nd UIC Global Rail Freight Conference

Saint Petersburg, 7 July 2010

Oliver Sellnick, Director Freight, UIC
Recovery in the first few months 2010. Strong differences from railway to railway

Rail freight first few months 2010 vs same period 2009
Changes in % of Ton-kms

Source: UIC Railway Statistics
2010 US rail carloads up from 2009 but still below 2008

Rail carloads for May 2010 up 15.8% compared to 2009, but still 11.8% down compared to May 2008

Carloads in May 2010 were down 1.1% from April 2010 (seasonally adjusted)

Source: AAR Rail Time Indicators, June 7, 2010
Thank you for your kind attention

Oliver Sellnick, Director Freight, UIC
Questions

> **Arcelor:**
  - Degree of flexibility to switch between modes of transport
  - Comment of RUs to Expectations
  - View of Xrail, credible commitment of carriers?

> **DBSR**
  - Growth potential of SWL; upward flexibility of system

> **RCA**
  - Fit of multi-lots multi-clients system to Xrail
  - Plans to create a true European network, density, missing markets

> **SBB**
  - Time frame
  - Customer view on loss of flexibility for increase of reliability

> **RDC**
  - Differences and commonalities of Carload and Wagonload

> **All**
  - Vision 2020